



3A Composites GmbH has developed, manufactured and marketed high-quality aluminium composite panels, structural composite material, plastic sheets and lightweight foam boards for architecture, visual communication and transport & industry markets since 1969. The company's famous brands ALUCOBOND®, DIBOND®, ALUCORE®, KAPA® and FOREX®, have established its reputation as a global company. 3A Composites GmbH is part of the international 3A Composites Group. The group belongs to the listed company Schweiter Technologies headquartered in Switzerland.

Start with us as:

Specification Sales Manager - Stockholm

Entry Date: 01.01.2019

Your Responsibilities:

- Your main contacts / relations (to visit):
 - are working on complete concepts within: retail spaces, concept stores, hospitality, airports (sign & light, displays for perfumery), shopping centers, restaurant chains, exhibition stands, shop fitting, health clubs, visual communication, etc.
 - internal- or external professionals like: printers, architects, structural designers, projects managers and technicians
 - End customers from well-known retail chains
- Introducing new products and creating awareness of these new products to our existing and new customers
- Advise and gain decision makers for choosing and applying our quality substrates as a solution within their upcoming projects

What are we looking for?

- Excellent communication skills & strong in networking
- Problem solver who can work in a fast paced market
- High motivation & ability to work independently
- Willingness to travel
- Languages skills – Swedish & English (fluently spoken & written)
- Passionate about advising, guiding and creating together with our customers a unique retail-design and visual experience
- Experience in Display, Digital or Printing industry an advantage

Join our Team

The skills and knowledge of our experienced employees are key to our success. Immerse yourself in the variety of our offering and become part of our team. Get to know our well-known brands in the field of displays.

Short decision paths, a high degree of creative freedom and a broad range of training offers, characterize our working atmosphere. We look forward to receiving your application!

APPLY